





Adobe Sign Integration und Cloud Signature Consortium Mobile Lösungen für elektronische Signaturen

Ulrich Isermeyer | Sr. Business Development Manager | Adobe Systems GmbH





Kaufvertrag - Workflow

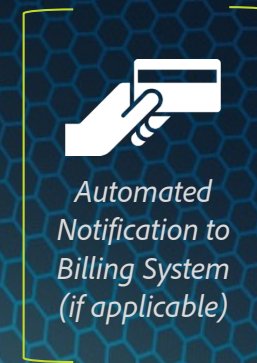
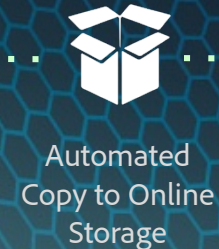
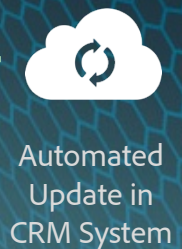
Sales Rep VP of Sales Legal Customer





Kaufvertrag mit Adobe Sign

INTERN



EXTERN



Shared Review & Approval (Legal, VP of Sales, Sales Rep & Customer)



7 SCHRITTE	0 MANUELLE SCHRITTE
---------------	---------------------------

Digitale Transformation durch
100% ige Eleminierung
papierbasierte Prozesse



Adobe Sign ist führend im Bereich der elektronischen Signaturen

- Mehr als 6 Mrd. Signatur Transaktionen pro Jahr
- über 77 Mio Anwender
- eIDAS konform

100% digitale Workflows mit verbindlichen legalen elektronischen Signaturen

- Signaturen **in Minuten und nicht in Tagen**
- Überall auf jedem Endgerät
- Integration in Ihre Prozessen und Systeme
- Sicherheit und Compliance

Überall unterzeichnen - egal auf welchem Endgerät



Mobil

Browser

Desktop

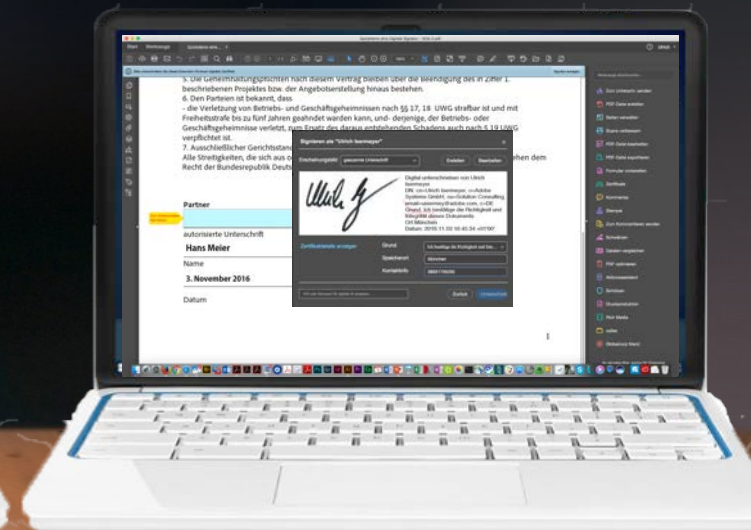
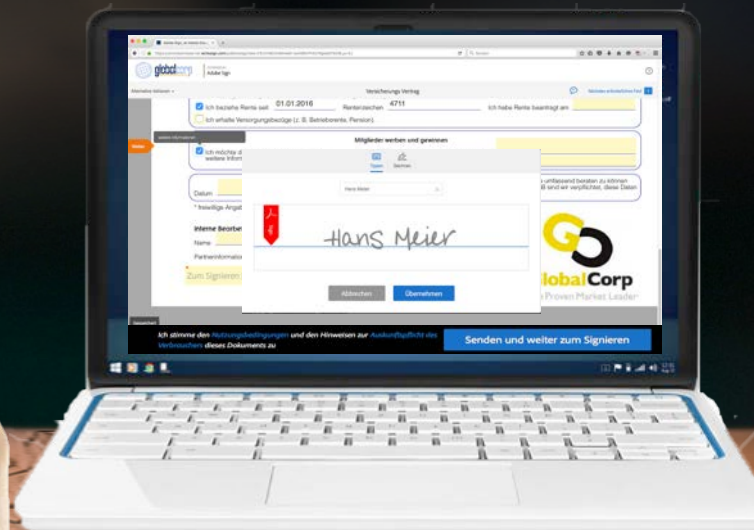
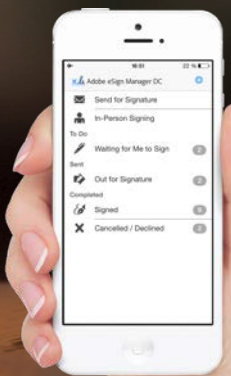
elektronische
Signatur

elektronische
Signatur

elektronische
Signatur



digitale
Signatur



Out of the box Partner Integrationen für Adobe Sign - Website

CRM



Productivity



Sales
CLM/CPQ



Workflow



Vaulting



Procurement



Document
Assembly



Human
Resources



System
Integration



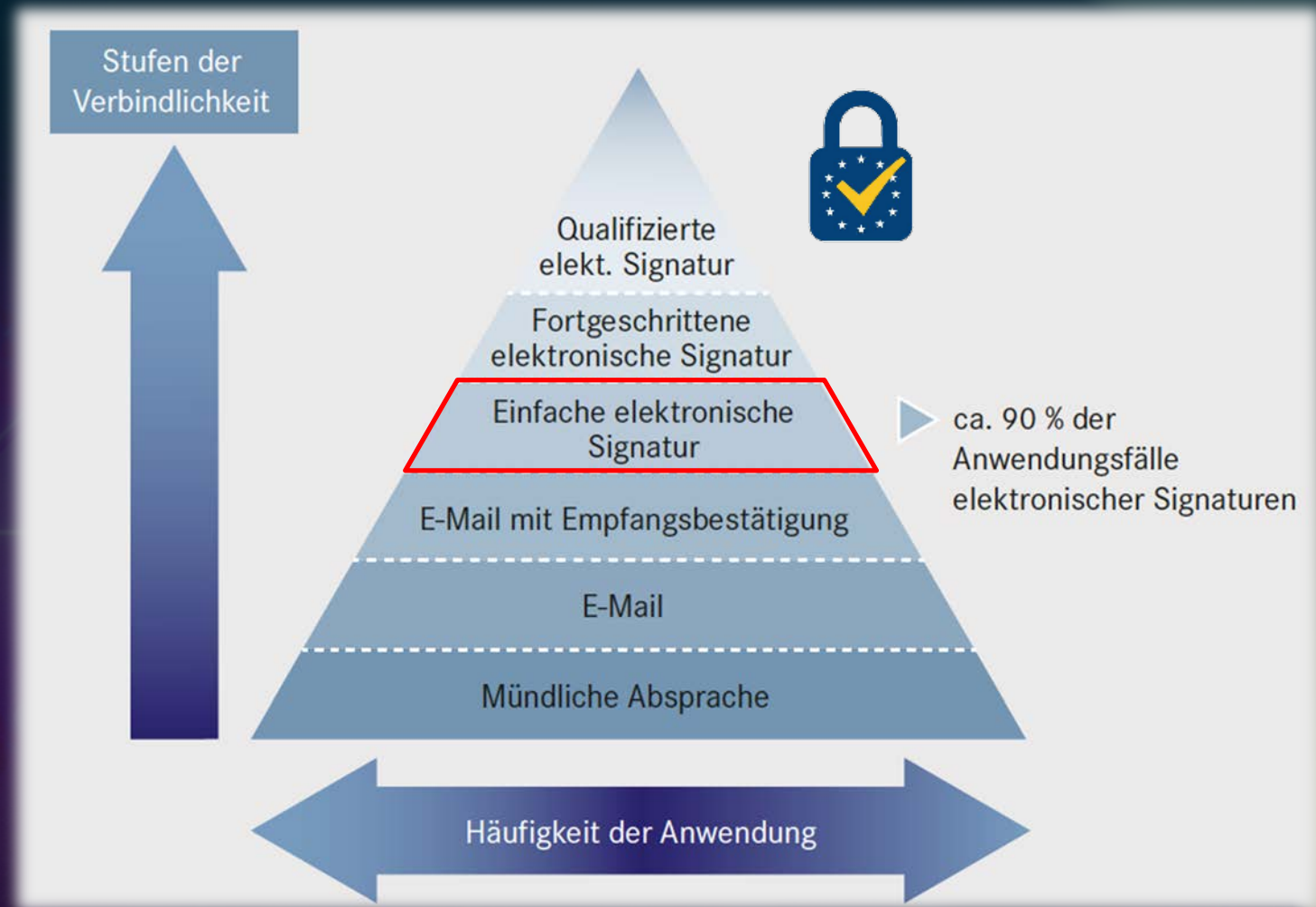
Adobe



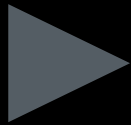
Identity




Stufen der Verbindlichkeit



Adobe Sign – elektronische Signatur



Youtube Video


















 POWERED BY Adobe Sign ?

Dashboard **Send** Manage Reports Account Uli ▾

[What's New!](#) | [Switch to Classic Send Page](#)

Recipients

Complete in Order Complete in Any Order [Add Me](#) [Add Recipient Group](#) ?

1	 <input type="text" value="esigncentral02@adobe.com"/>	 Phone  
2	 <input type="text" value="esigncentral03@adobe.com"/>	 Password  
3	 <input type="text" value="esigncentral03@adobe.com"/>	 Email  
4	 <input type="text" value="Myself"/>	 Email  
5	 <input type="text" value="Enter recipient email"/>	

[Show CC](#)

Message



[Message Template](#) ▾

Dig Sig Client Service Agreement

Hallo lieber Kunde
bitte unterzeichnen Sie diesen Vertrag. Sie bekommen eine zertifizierte PDF Kopie mit Ihrer
Unterschrift im Anschluss
Hochachtungsvoll

Files

[Add Files](#)

 Dig Sig Client Service Agreement.docx 

Drag More Files Here

Preview & Add Signature Fields

[Next](#)

Options


Password Protect

Completion Deadline

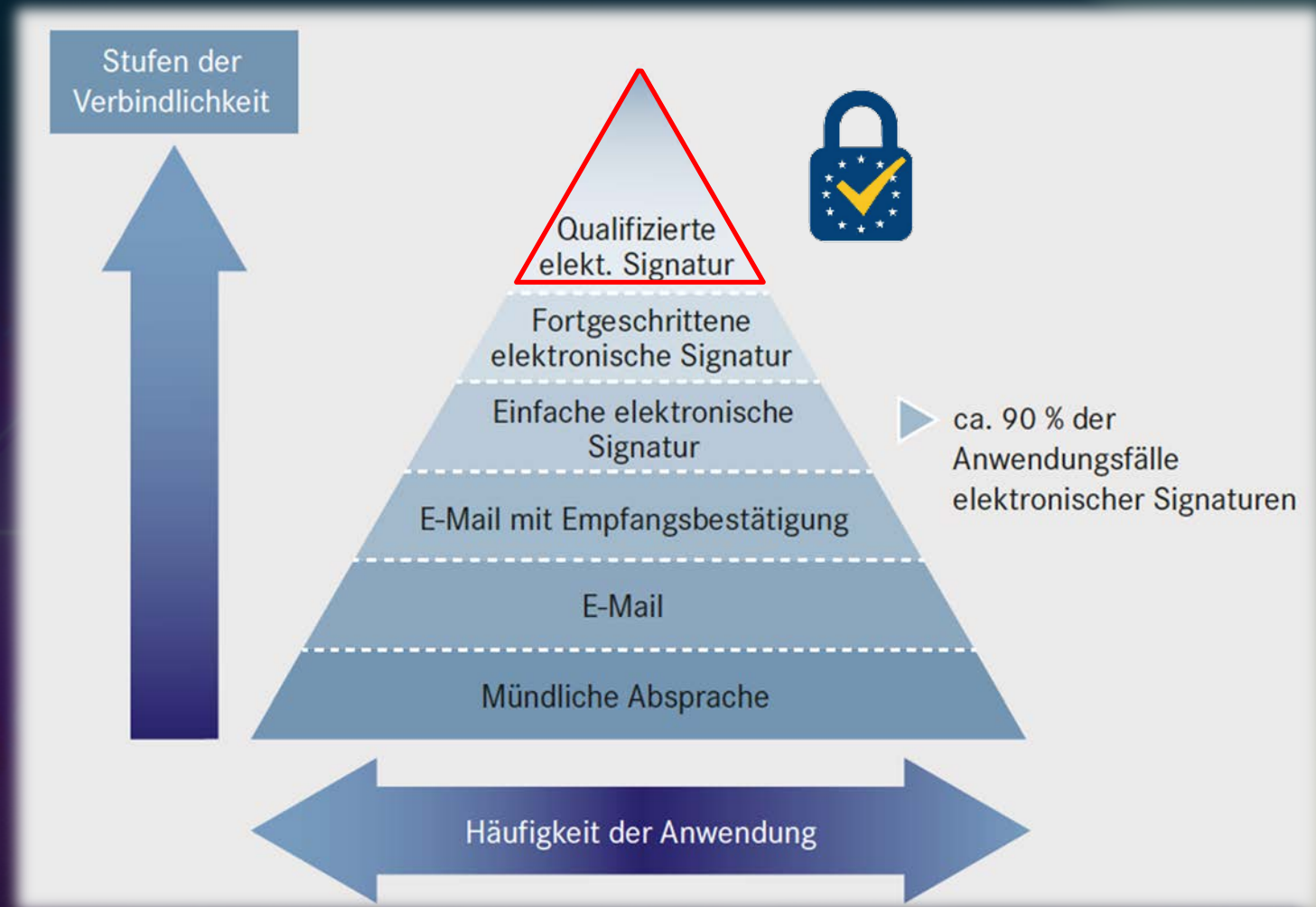
days

to complete this agreement. Agreement expires after 05/11/2016.

Recipients' Language



Stufen der Verbindlichkeit



4. This agreement shall remain in effect in perpetuity.
5. Breach of information shall be disclosed immediately upon receipt of information of such Breach and * Full Name shall cooperate in regaining possession of Confidential Information. If breach occurs and possession of Confidential Information cannot be regained * Full Name shall be responsible for injunctive relief from using the information. Any fees, court costs, attorney's fees, time lost on job from wages including wages due to use of vacation time is entitled in relationship to remedy costs.
6. This agreement is not for the creation of a partnership or joint venture. It is solely for the purposes of discussing a potential business relationship. And information about the Company is necessary to continue the discussion.

In Witness whereof, the parties hereto have executed this Agreement as of the date first above written.

Raiden Sama Finance

* Digital Signature	_____
Signature	Signature
* Full Name	_____
Name	Name
Date	_____
Date	Date

RECIPIENTS
E-sign by hubbard714@co... ▾
(hubbard714@comcast.net)

Signature Fields ^

- Signature
- Digital Signature**
- Initials
- Signature Block

Signer Info Fields ▾

Data Fields ▾

More Fields ▾

Save to document library

Send

Reset Fields

Alternative actions ▾

Raiden_Sama_Prospect_NDA

Completed ✓

LIGHTNING & SURGE PROTECTION

Corporate Non-Disclosure Agreement

This Agreement is made Thursday, May 08, 2014, between Raiden Sama, a Utah corporation located at 3900 Adobe Way, Lehi UT 84043 ("Company"), and Michael Carlson


The Recipient hereto desires to participate in discussions regarding the Company. During these discussions, the Company may share certain proprietary information. Therefore, in consideration of the mutual promises and covenants contained in this Agreement and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

- 1. Definition of Confidential includes any information about the project above including its names, principles, locations, software, scripts, synopses, lines of code, financials and any other information that will exist or currently exists including whether received from a third party or publicly known.
- 2. Disclosure of Confidential Information may occur to Michael Carlson, and directors, officers, employees, agents or representatives "Representatives" collectively who have a need to know such confidential information in connection with the Company.
- 3. Use of Confidential Information shall be used solely in connection with and benefit to the Company.
- 4. This agreement shall remain in effect in perpetuity.
- 5. Breach of information shall be disclosed immediately upon receipt of information of such Breach and Michael Carlson shall cooperate in regaining possession of Confidential Information. If breach occurs and possession of Confidential Information cannot be regained Michael Carlson shall be responsible for injunctive relief from using the information. Any fees, court costs, attorney's fees, time lost on job from wages including wages due to use of vacation time is entitled in relationship to remedy costs.
- 6. This agreement is not for the creation of a partnership or joint venture. It is solely for the purposes of discussing a potential business relationship. And information about the Company is necessary to continue the

In Michael Carlson has read, understood and accepted this Agreement as of the date first above written.

This is a Digital Signature field. After you complete all the other fields, click the blue button to complete signing the document. You will be required to download a PDF and sign it with your Digital Certificate using Adobe Acrobat or Reader on the desktop.

Raiden Sama Finance

Signature _____
Name Michael Carlson

Signature _____
Name _____

Submit and Proceed to Sign



Please download Raiden_Sama_Prospect_NDA.pdf and open it in Adobe Acrobat or Adobe Reader to complete the signing process.

Once you successfully sign the document with a Digital Certificate, your signature process will be complete.

[Download Document](#)

Want Adobe Reader?

[> Get it Here](#)

Raiden_Sama_Prospect_NDA.pdf - Adobe Acrobat Pro DC

File Edit View Window Help

Home Tools Raiden_Sama_Pro... x

1 / 1 101%

Please sign this document with a Digital Certificate. Show Signature

2. Disclosure of Confidential Information may occur to Michael Carlson, and directors, officers, employees, agents or representatives "Representatives" collectively who have a need to know such confidential information in connection with the Company.

3. Use of Confidential Information shall be used solely in connection with and benefit to the Company.

4. This agree

5. Breach of i

breach occurs

fees, court co

is entitled in r

6. This agree

discussing a p

the discussio

In Witness wh

Raiden Sama Finance

Signature

Michael Carlson

Name

Sep 20, 2016

Signature

Name

Sign with a Digital ID

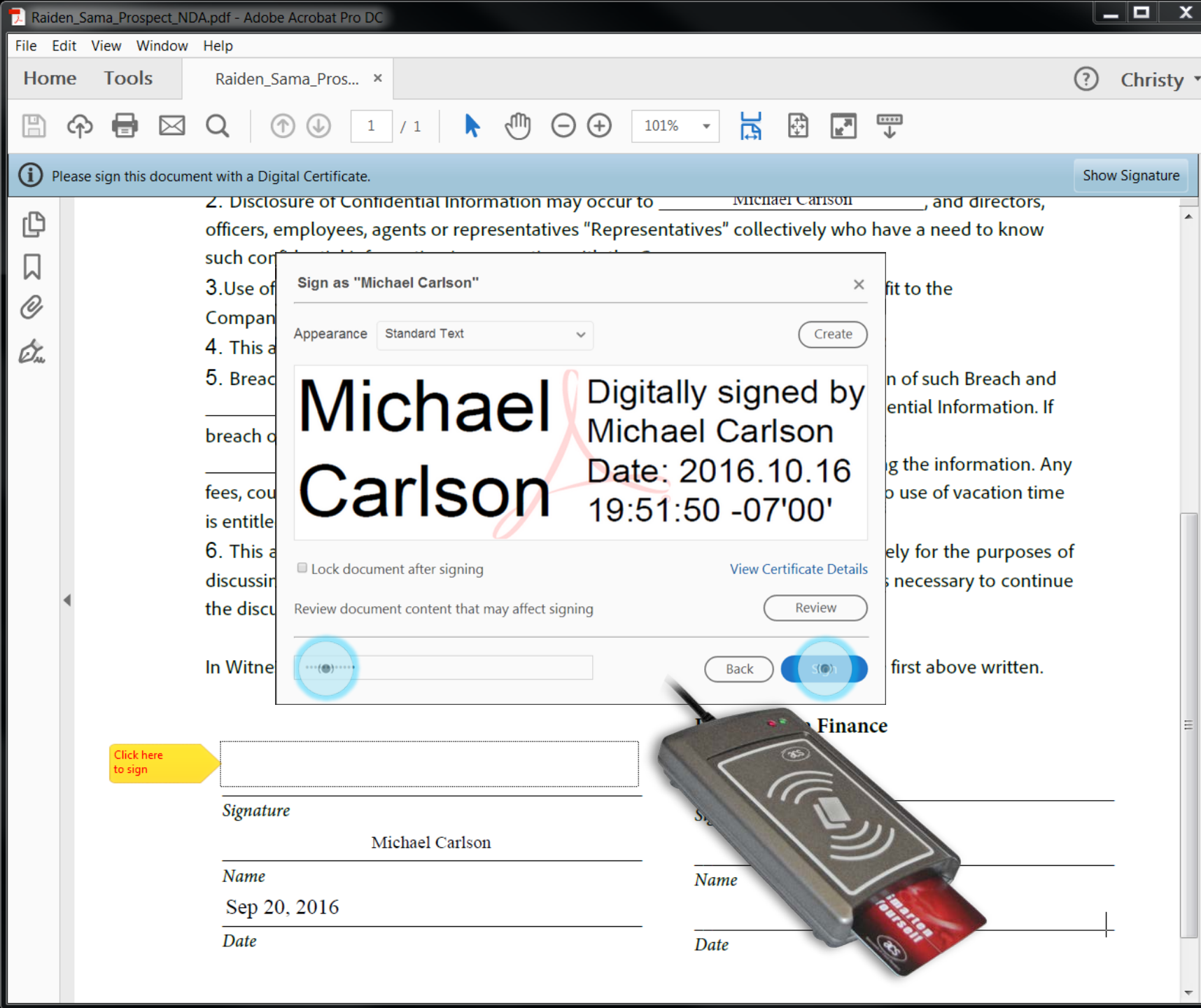
Choose the Digital ID that you want to use for signing:

- Michael Carlson (Windows Digital ID)
Issued by: D-Trust Qualified CA, Expires:2019.09.21
- Michael Carlson (Windows Digital ID)
Issued by: D-Trust Advanced CA, Expires:2019.09.21

Refresh View Details View Details

Configure New Digital ID Cancel Continue

Click here to sign





Signed and all signatures are valid. Please fill out the following form. Signature Panel Highlight Existing Fields



3. Use of Confidential Information shall be used solely in connection with and benefit to the Company.

4. This agreement shall remain in effect in perpetuity.

5. Breach of information shall be disclosed immediately upon receipt of information of such Breach and Michael Carlson shall cooperate in regaining possession of Confidential Information. If breach occurs and possession of Confidential Information cannot be regained Michael Carlson shall be responsible for injunctive relief from using the information. Any fees, court costs, attorney's fees, time lost on job from wages including wages due to use of vacation time is entitled in relationship to remedy costs.

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In Witness whereof, the parties hereto have executed this Agreement as of the date first above written.

Michael Carlson Digitally signed by Michael Carlson
Date: 2016.09.20 19:36:24 -07'00'

Signature

Michael Carlson

Name

Sep 20, 2016

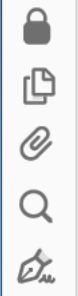
Date

Raiden Sama Finance

Signature

Name

Date



Raiden_Sama_Prospect_NDA

Adobe Sign Document History 20/09/2016

Created:	20/09/2016
By:	Christy Hubbard (hubbard@raidensama.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAqWWs-M5rB3mZk_UI6tkz923yc9pZ5USR

"Raiden_Sama_Prospect_NDA" History

- Document created by Christy Hubbard (hubbard@raidensama.com)
20/09/2016 - 16:55:38 PDT - IP address: 98.207.252.6
- Document emailed to Michael Carlson (michaelcarlson2@gmail.com) for signature
20/09/2016 - 16:55:40 PDT
- Document viewed by Michael Carlson (michaelcarlson2@gmail.com)
20/09/2016 - 16:57:18 PDT - IP address: 98.207.252.6
- Michael Carlson (michaelcarlson2@gmail.com) has agreed to the terms of use and to do business electronically with Adobe Sign
20/09/2016 - 17:47:28 PDT - IP address: 98.207.252.6
- Document digitally signed by Michael Carlson (michaelcarlson2@gmail.com)
Signature Date: 20/09/2016 - 17:47:28 PDT - Time Source: server- IP address: 98.207.252.6
- Signed document emailed to Christy Hubbard (hubbard@raidensama.com) and Michael Carlson (michaelcarlson2@gmail.com)
20/09/2016 - 17:47:28 PDT

eIDAS konforme
qualifizierte
Signaturen und
Validierung in
Adobe Acrobat &
Reader

>250 Root-Zertifikate
enthalten
EUTL (180)
AATL
CEN

The screenshot shows the Adobe Acrobat Pro DC interface. The main window displays a PDF document titled "Test QC Signature eIDAS.pdf". The document is certified by Franck Leroy <franck.leroy@certinomis.fr>, with a certificate issued by Certinomis - Prime CA. The document is displayed at 61.9% zoom. A "Signature Panel" is visible on the right side of the document. A "Signatures" panel is open on the left, showing a list of signatures. One signature is highlighted, and a "Validate All" button is visible. A red box highlights the text "Valid certified document:" in the "Signatures" panel. A dialog box titled "Unterschriftseigenschaften" (Signature Properties) is open, displaying the following information:

- Dokument-Zertifizierung ist gültig, von Franck Leroy <franck.leroy@certinomis.fr> unterschrieben.
- Signaturzeitpunkt: 2016/07/05 13:49:54 +01'00'
- Vertrauensquelle wurde vom Adobe Approved Trust List (AATL).
- Dies ist eine qualifizierte elektronische Signatur gemäß EU-Verordnung 910/2014.

Below the dialog box, there is a section titled "About Adobe" with the text: "Adobe is changing the world through digital experiences. For more information, visit www.adobe.com." Below this, there is a blue padlock icon with a yellow checkmark and the text: "Signature numérique de Franck Leroy Date : 2016.07.05 14:49:54 +02'00'".

eIDAS konforme
qualifizierte Siegel
in Adobe Acrobat &
Reader



Certinomis - 2016.07.0
eIDAS 5 12:37:42
qualified +02'00'
eSeal

21.587 x 27.937 cm

ungspfade anzeigen

Zusammenfassung

Details

Sperrung

Vertrauenswürdigkeit

Richtlinien

Rechtlicher Hinweis



Certinomis - eIDAS qualified eSeal

CERTINOMIS

Aussteller: Certinomis - Prime CA
Certinomis

Gültig ab: 2016/07/05 11:34:37 +01'00'

Gültig bis: 2019/07/05 11:34:37 +01'00'

Verwendung:

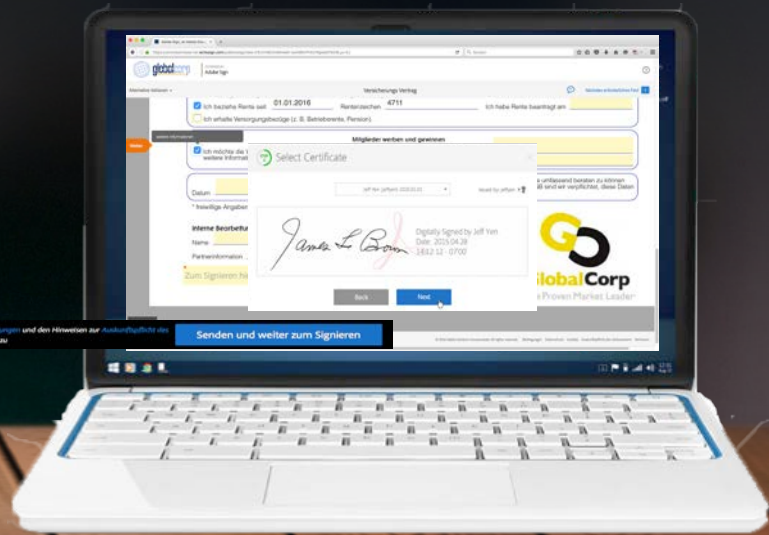
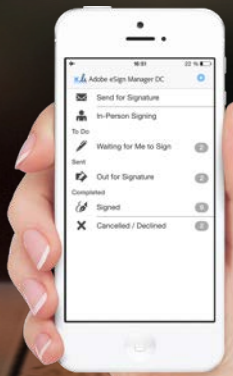
Digitale Signatur, E-Mail-Schutz



Dieses Zertifikat wurde gemäß EU-Verordnung 910/2014 Anhang I qualifiziert.

Der private Schlüssel für dieses Zertifikat befindet sich auf einem Qualified Signature Creation Device (QSCD).

Qualifizierte eIDAS Signaturen auch Mobil und im Browser ?



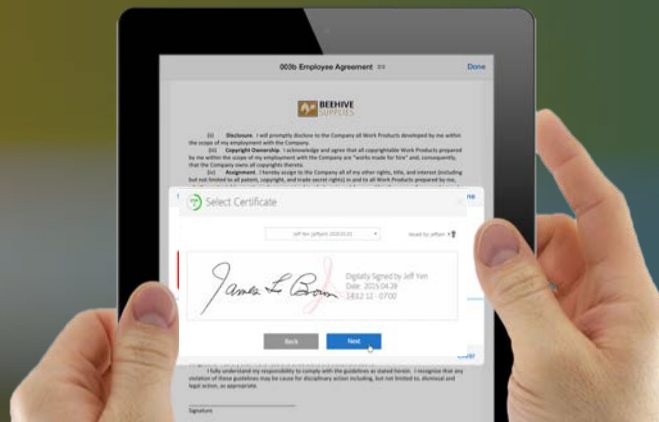


CLOUD
SIGNATURE
CONSORTIUM

Offener Standard für cloudbasierte digitale Signaturen

Sichere Signaturen für 7 Mrd. Mobile Geräte und Web Anwendungen

- Vereinfachte Kundenbedienung
- Geschäftsbeschleunigung
- Treibt die weltweite Adaption von e-Signaturen voran





CLOUD SIGNATURE CONSORTIUM

Echte Standard Experten

- Führende Anbieter von cloudbasierten digitalen Signaturen in der EU
- 6 Editoren von ETSI, CEN

Echter Standard Prozess

- Entwicklung der technischen Spezifikation
- Nächste Schritte:
 - Adaption und Implementierung
 - Einreichung als offener Standard

- Adobe – Global
- Asseco Data Systems – Poland
- Bundesdruckerei / D-Trust – Germany
- Cryptolog/Universign - France
- Docapost /Certinomis – France
- InfoCert – Italy
- Intarsys Consulting – Germany
- Intesi Group – Italy
- Izenpe – Spain
- Safelayer – Spain
- SwissSign – Switzerland
- Graz University of Technology – Austria
- Unibridge – Norway

PERSONAL INFORMATION

First Name Jeff	Last Name Yen	<input checked="" type="checkbox"/> Male <input type="checkbox"/> Female	
Home Address 345 Park ave.	City San Jose	State CA	Zip 95110
Phone Number 4151111234	Email Address jeffyen@abcdefg.com		

EMERGENCY CONTACT INFORMATION

First Name Jason	Last Name Linder	<input checked="" type="checkbox"/> Male <input type="checkbox"/> Female	
Phone Number 4152222345	Relationship Friend		

By signing I Agree to enter a Sample Gym at my own risk and not give my access information to anyone in before or after visitation hours. I also agree to the thirty (30) days cancellation policy.

Next

Signature *

Date *

Choose the Digital ID for Signing

- JeffYen (Jeffyen@adobe.com)**
Issued by: D-Trust Qualified CA, Expires: 2019.05.19
- JeffYen (Jeffyen@adobe.com)**
Issued by: D-Trust Advanced CA, Expires: 2019.05.19

[Obtain a Digital ID](#)

Back Next

Next

Signature

Date

Options Membership_form.pdf Required Fields 2

Text Draw Image

Sign

Sign Here

Back Apply

Next

Signature * Click to digitally sign Date *

1 / 1

Options

Membership_form.pdf

Required Fields 2

Sign tool interface with 'Type', 'Draw', and 'Image' options. The 'Draw' option is selected. Below the options is a 'Sign as' field containing 'Jeff Yen'. A signature strip shows a red 'Sign' button and a handwritten signature. At the bottom are 'Back' and 'Save' buttons.

Next

Signature * Click to digitally sign

Date *

Language English: US

Options

Membership_form.pdf

Completed ✓

PERSONAL INFORMATION

First Name Jeff	Last Name Yen	<input checked="" type="checkbox"/> Male <input type="checkbox"/> Female	
Home Address 345 Park ave.	City San Jose	State CA	Zip 95110
Phone Number 4151111234	Email Address jeffyen@abcdefg.com		

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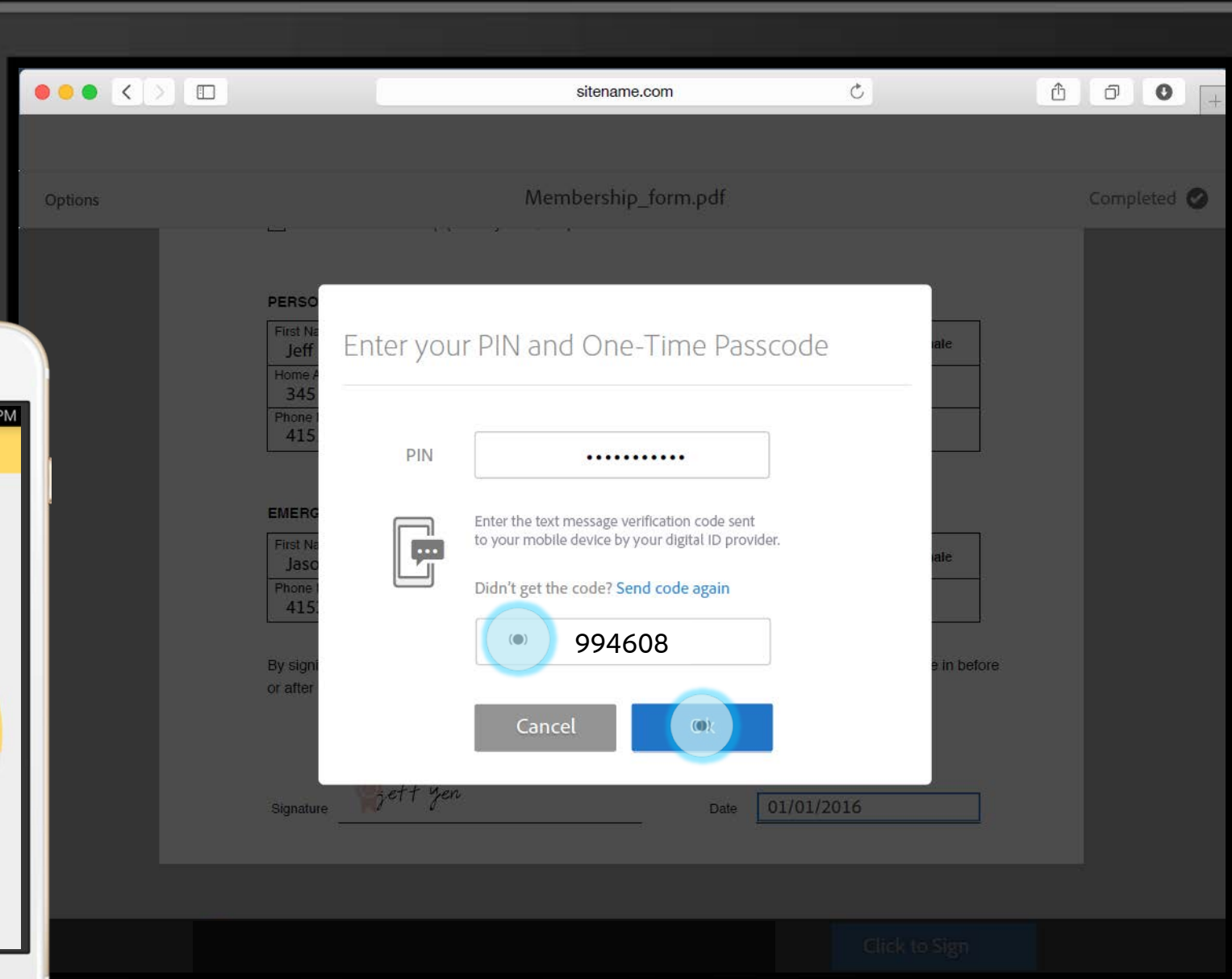
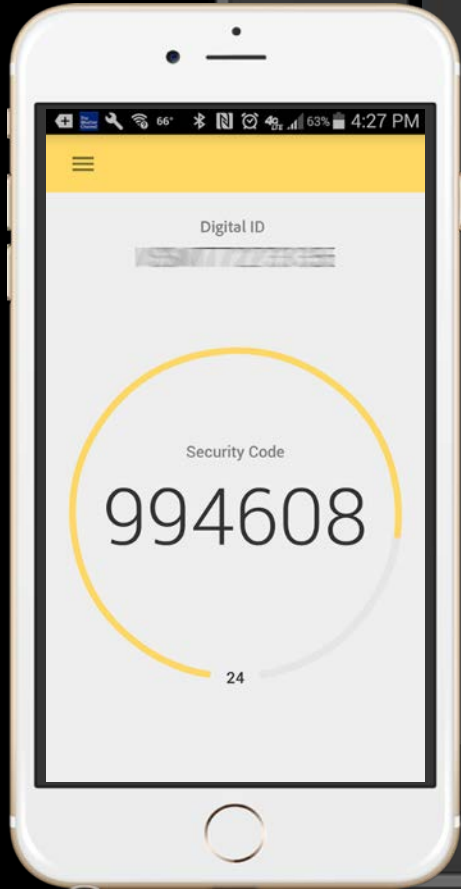
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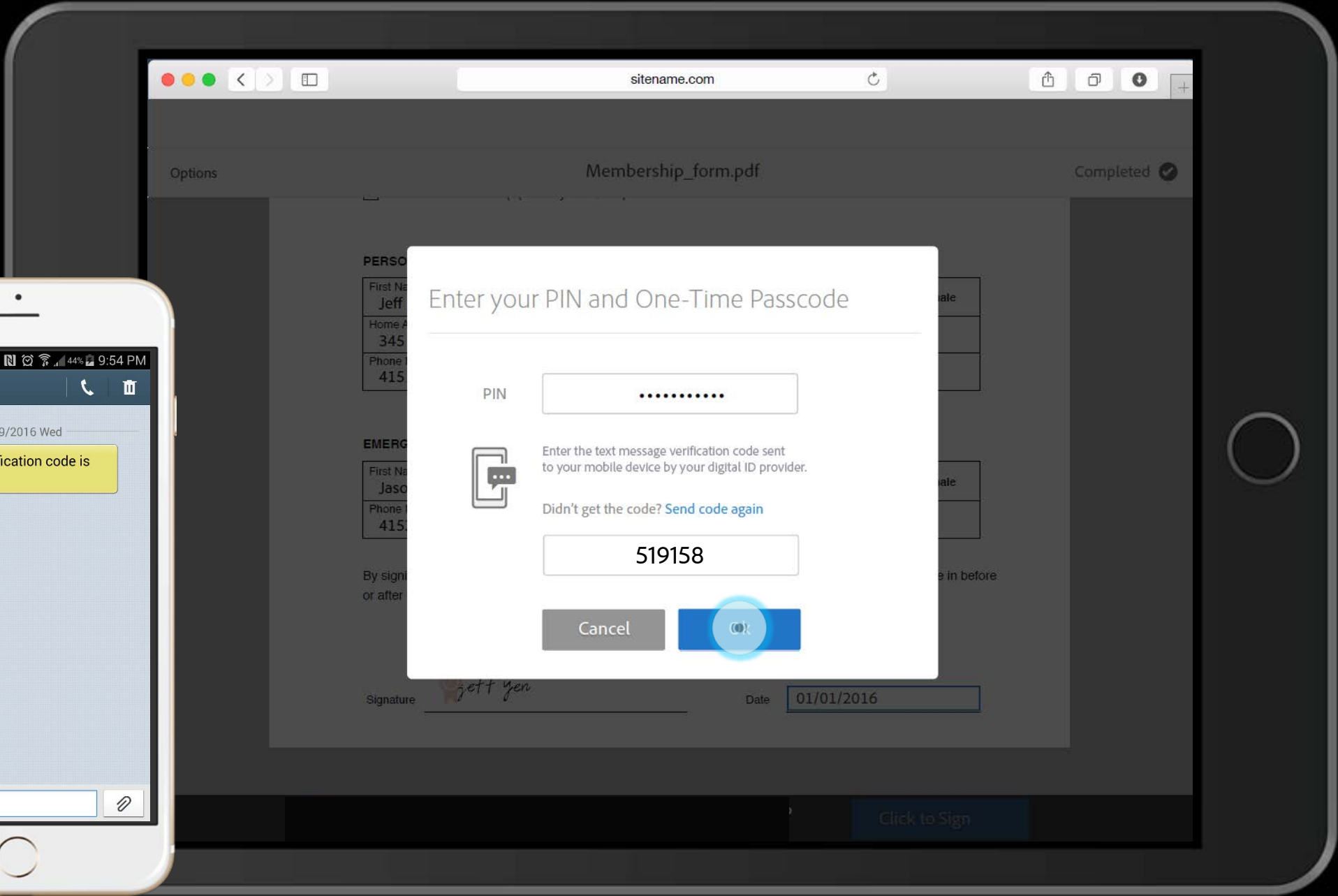
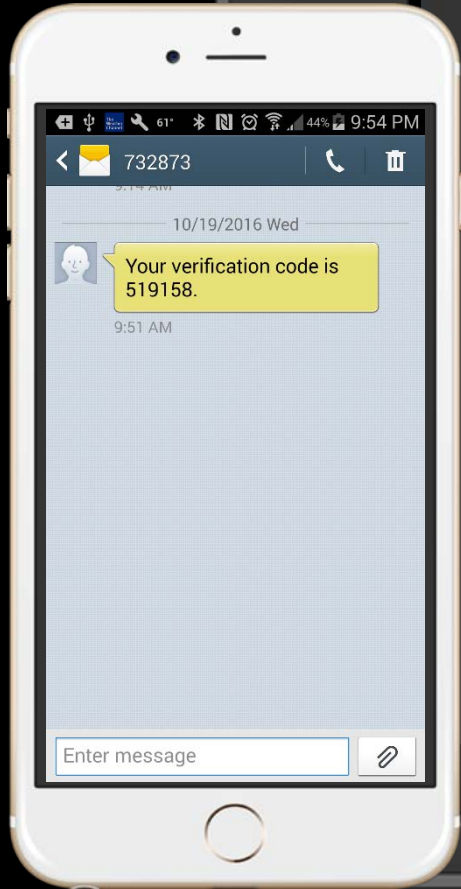
Signature 

Date

Sign

Click to Sign





Enter your PIN and One-Time Passcode

PIN



Enter the text message verification code sent to your mobile device by your digital ID provider.

Didn't get the code? [Send code again](#)

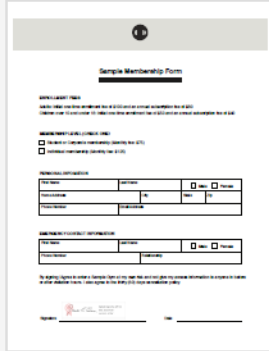
Cancel

OK

Click to Sign



sitename.com



You have successfully signed the agreement
"Membership_form.pdf".

Copies will be e-mailed to all parties.

Download a Copy

Manage this document

Send document for signature



5. Breach of information shall be disclosed immediately upon receipt of information of such Breach and _____ Jeff Yen _____ shall cooperate in regaining possession of Confidential Information. If breach occurs and possession of Confidential Information cannot be regained _____ shall be responsible for injunctive relief from using the information. Any fees, court costs, attorney's fees, time lost on job from wages including wages due to use of vacation time is entitled in relationship to remedy costs.

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Jeff Yen Digitally signed by Jeff Yen
Date: 2016.09.20 19:36:24 -07'00'

Signature

Jeff Yen

Name

Sep 20, 2016

Date

Raiden Sama Finance

Signature

Name

Date



Adobe ist der weltweit führende Anbieter von sicheren digitalen Dokumenten

- Über 6 Mrd. Signaturtransaktionen pro Jahr
- Erfinder von PDF und digitalen Signaturen innerhalb von PDF die dann in offene Standards umgewandelt wurden
- Adobe treibt Standards mit international anerkannten Normungsgremien: z.B. ETSI, ISO, OASIS



CLOUD
SIGNATURE
CONSORTIUM

Adobe öffnet Prozesse für eIDAS

- Einziger weltweiter Anbieter, der alle eIDAS Vertrauensdienst Anbieter unterstützt
- Adobe fördert einen neuen offenen Standards für hochsichere cloudbasierte digitale Signaturen



Adobe