Hans Malte Kern
Head of Bosch Center of Competence Open Source



Agenda

- 1. About Bosch
- 2. Compliance at Bosch
- 3. Open Source like a Bosch
- 4. Historical Milestones
- 5. Bosch Open Source Policy Implementation
- 6. Learnings from 8 years of Corporate Open Source Management



Bosch OpenChain Conformity Who we are

Our ownership structure

The vast majority of company shares are held by Robert Bosch Stiftung GmbH, a charitable foundation, while the vast majority of voting rights are held by Robert Bosch Industrietreuhand KG, an industrial trust.

This special ownership structure serves to maintain founder Robert Bosch's tradition of civic engagement while also securing the company's strong and meaningful development.

Our business sectors







Industrial Technology









Bosch OpenChain Conformity Who we are

Our company in figures (in 2021)









78.5

3.2

403,000

440

billion euros sales revenue billion euros EBIT from operations

Bosch associates worldwide at year-end (approx.)

subsidiaries and regional companies in more than 60 countries

~40,000 software developers



Bosch OpenChain Conformity Who we are

Our company around the globe



Europe



Asia Pacific*



Americas



52%

share of sales

41.3bn

sales revenue



31%

share of sales



24.5bn

sales revenue





110,000

associates (approx.)



16%

share of sales



12.8bn

sales revenue



46,000

associates (approx.)

246,000

associates (approx.)

^{*} including Africa

Bosch OpenChain Conformity Compliance at Bosch

For Bosch Compliance matters:

In our Code of Business Conduct, legal compliance is a core value

"We adhere to the principle of legality in all dealings, actions, contracts, and other activities of the Bosch Group."

- This statement is no different for our Open Source activities and the expectation we build our supply chain upon.
- This was one reason why we joined the Linux Foundation's OpenChain Project in Feb 2019.



Bosch OpenChain Conformity "Open Source like a Bosch"

We cover a range of Open Involvements

- We have different strategies and levels of involvement in Open Source, ranging from business that prohibits the use
 of Open Source to business that requires a full-fledged Open Source participation in an Open Source project.
- This range had to be addressed in our regulations

We are a software integrator and "Tier-1"

- We have various software (and even hardware) suppliers that provide us with proprietary products that often contains Open Source or derivative works of Open Source. We integrate it into our products and distribute it to our customers.
- This requires contracting, trust and checks

We have a variety of Products and Applications and Markets

- The final Open Source obligation fulfillment heavily depends on the product itself, the market, the distribution, the customer, the product stage ranging from innovation to commodity.
- This leads to often-unique approaches on how we fulfill license obligations



Bosch OpenChain Conformity Historical Milestones

2015/12

Fist reflection (CD 2.0)

Brought both worlds together, legal and developers were satisfied and enabled

2020/12

OpenChain2.1 – ISO/IEC 5230 released

BOSCH

2021-07-14 – SAN FRANCISCO – Over the past years, Bosch was actively involved in the forming promoting the new ISO Standard. As an OpenChain conformant enterprise, Bosch rolled out its corporate open source regulations requiring meeting all ISOS320 conditions concerning open so

"With OpenChain we have a common framework and a common terminology for Open Source Complaince," states Haiss Malte Kern, Head of the Bosch Center of Competence Open Source. "A widd adaptation by companies across all industries could help to further expand seamless value chains. It the less haidling higher to establish trust be usen Open Source."

"floods it is a pivotal company in the automotive sphere due to both its strong product portfolia and it stance as a dedicated, reliable partner," says Shane Coughlan, OpenChain General Manager. "Their formal adoption of OpenChain ISO 5230 builds on years of productive engagement as a thought lea in this space. We are delighted to collaborate on the next steps in improving the efficiency and

2021/07

Corporate OpenChain Conformity Announcement

2022

2014/10

First Corporate Directive (CD 1.0)

Heavily influenced by legal and difficult for developers to implement.

2019/02

Bosch joins OpenChain



2021/01

OpenChain conform regulations (CD 3.0)

Roll-Out started, only minor changes were necessary.

2022/01

CD 3.1

Process improvements



Bosch OpenChain Conformity Conformity Announcement



2021-07-14 – SAN FRANCISCO – Over the past years, Bosch was actively involved in the forming and promoting the new ISO Standard. As an OpenChain conformant enterprise, Bosch rolled out its new corporate open source regulations requiring meeting all ISO5320 conditions concerning open source management processes and policies.

"With OpenChain we have a common framework and a common terminology for Open Source Compliance," states Hans Malte Kern, Head of the Bosch Center of Competence Open Source. "A wide adaptation by companies across all industries could help to further expand seamless value chains. It is the key building block to establish trust in using Open Source."

"Bosch is a pivotal company in the automotive sphere due to both its strong product portfolio and its stance as a dedicated, reliable partner," says Shane Coughlan, OpenChain General Manager. "Their formal adoption of OpenChain ISO 5230 builds on years of productive engagement as a thought-leader in this space. We are delighted to collaborate on the next steps in improving the efficiency and effectiveness of the automotive software supply chain."



Bosch Open Source Policy Implementation

Governance

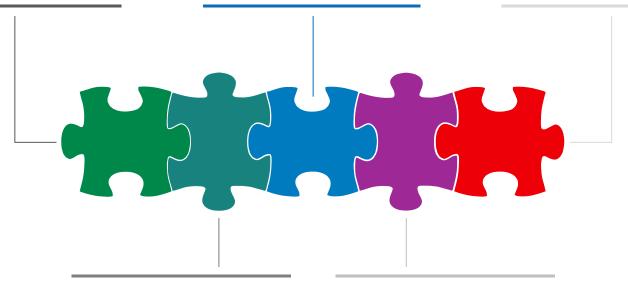
Direct Compliance Hotmail access, internal and supplier audits ensure governance

License compliance

Understanding OSS Licenses and its implications, that is what matters

Documentation

Solid Open Source Compliance comes with structured documentation



Training

Not all employees must have the same knowledge, instead tailored trainings are offered

Processes

What processes are valid, where to find the processes, and what do the processes govern



Governance: Regulations & Policies



- describes mandatory compliance requirements and mandatory processes
- provides good practices
- covers all requirements from ISO/IEC 5230:2020 in a way that satisfy our "way of doing"
- Business Unit Open Source Policy
 - implements the Corporate Directive Open Source on Business Unit level
 - is mandatory regulation on Business Unit level
- Project Handbook
 - "is a running instantiation of the Business Unit Open Source Policy and binding for the project"



Corporate Directive

Scope:

Bosch Worldwide

1

n (=30)

Business Unit Policy

Scope:

Business Unit

1

n

Project Handbook

Scope:

specific Project



Governance

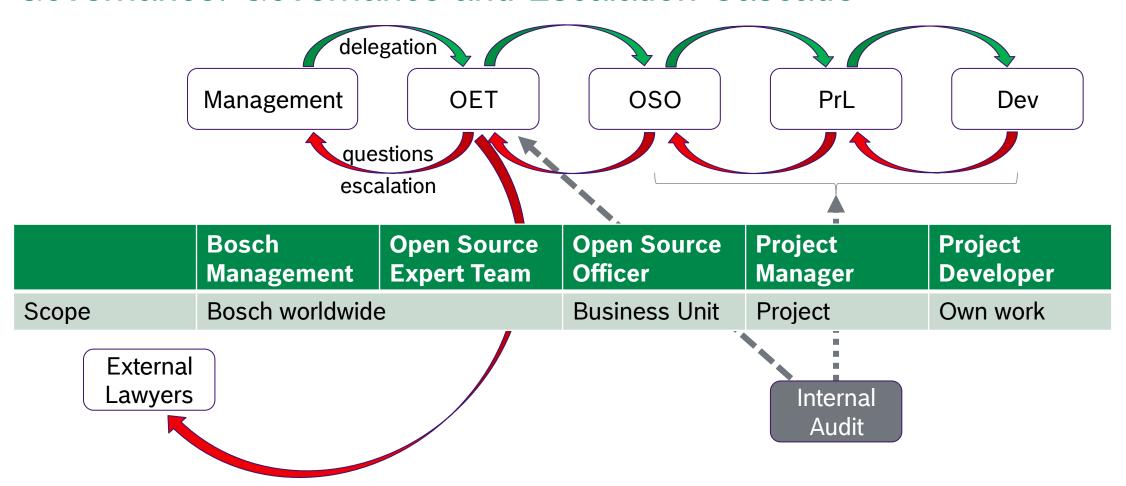
Governance: People and Roles

- The mandate for Corporate Open Source Governance is with the Open Source Expert Team, which consists of legal and technical employees.
- Every organizational entity has its own Open Source Officer who is taking care of the Open Source Governance.
- The Center of Competence Open Source is the hub for all Open Source topics and consists of
 - Open Source Expert Team
 - all Open Source Officers
 - OSS experts
 - It covers governance, training & awareness, tooling and OSS strategy.
- In addition, there are internal OSS Service Offerings, like
 - Central provisioning of standardized Open Source management tools
 - Open Source Management service
 - Open Source Scan service





Governance: Governance and Escalation Cascade





Governance

Governance: Standardized Terms & Conditions

- Terms & Conditions for handling Open Source in the "inbound" were standardized and incorporated in our contractual basis for the cooperation between Bosch and partners
 - ~ 1400 words legalese only for OSS, to
 - Ensure Open Source compliance in the supply chain towards us, and
 - Enables us to fulfill supplied Open Source license obligations towards our customers
 - Purchasing Terms and Conditions
 - https://www.bosch.com/company/supply-chain/information-for-business-partners/#purchasing-terms-and-conditions



What if OpenChain publishes standardized T&C to speed-up any negotiations.

- This would also allow us to have a common understanding.



Training



- Corporate wide curriculum with mandatory and optional trainings ensures that every employee will get the correct training and the participation is documented in the employee's training history
- Different trainings, all maintained by the Center of Competence
 - Mandatory for all developers: Basic Open Source Awareness
 - Mandatory for developers working with OSS, Sales and Purchase: Advanced OSS
 - Open Source Officers and their deputies: Open Source Officer Training
 - Contributors: Contribution Training
 - OE specific Basic trainings, e.g. OSS Deny Training
 - Tool Trainings
- For suppliers and external developers, we refer to the free training offered by Linux Foundation
 - especially to "LFC193 Introduction to Open Source License Compliance Management"



License Compliance



"This leads to often-unique approaches on how we fulfill license obligations"

- We have a corporate evaluation of Open Source licenses License Master List
 - It is a collection of our previous legal and technical evaluations of Open Source licenses
 - Provides for various use and distribution cases the way how we fulfill Open Source license obligations
- Issues we have
 - License Mapping
 - with SPDX we have a unique ID, but not for all licenses
 - and sometimes a developer changes a license a bit and we must evaluate the "new license"
 - Lack of copyright awareness in the OSS world: IMPI -- incomplete / missing / partially / ignored licenses



Processes



Deny

Clear process, tool and documentation requirements for project that follow a "deny strategy" (most often imposed by customer).

Use

Process, documentation and license fulfillment regulated to ensure license compliance. More freedom to chose the tool that fits best to the development style.

Contribution

Corporate wide unified process that provides accelerations for "uncritical" contributions, up to a check for IP risks that will produce an answer within 14 days.

Champion

Process, similar to Contribution that enables us to take over the responsibility for an Open Source project or to start one.

Board Membership

Process, that enables us to participate in the Board of an Open Source organization in alignment with our strategies.



Bosch OpenChain Conformity Documentation



(internal) OSS Review Documentation

Written proof of performed Open Source Management as required by our policies, such as the OSS Scan Report and its review. It also contains the approval for using the OSS Components.

(external) OSS Compliance Bundle

OSS Compliance Bundle is a set of artifacts that represent the information which must be distribute with the product to the customer. It includes, depending on the applicable OSS Licenses, among others: attribution notices, source code, build and install scripts, license texts, copyright notices, modification notifications, or written offers.



We have for each automotive OEM a different template for their OSS Compliance Bundle. Each has its own format and following its own approval processes.

Current version of SPDX is not sufficient to solve this issue, but it would be a first unification step!



Bosch Open Source Policy Implementation

Processes

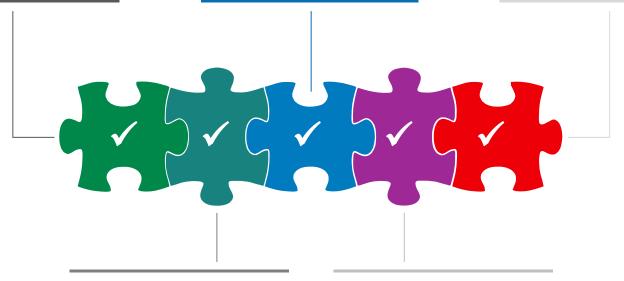
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Bosch OpenChain Conformity Learnings from 8 years of Corporate Open Source Management

- Open Source Management is always a Joint-Adventure between development and legal.
- Open Source is still a FUD (Fear, Uncertainty, and Doubt) topic, and we had to take away this fear from our suppliers and customers.
- We often had to educate our suppliers why Open Source management is important, and we hope that the ISO 5230 makes a difference.
- Introducing tooling drastically changed how we deal in Open Source.
- The legal frameworks (licenses, CLAs) became heavier and also more important.
- Defining success for an Open Source participation require different evaluation methods and a new management culture.



THANK YOU!



