

Online Music Licensing

GEMA tariffs and Bitkom umbrella agreements at a glance

As of: December 1st, 2021



Editor

Bitkom e.V. Albrechtstraße 10 | 10117 Berlin

Contact

Nicolas Henning Bräuer | Referent Intellectual Property & Digital Content P 030 27576-155 | n.braeuer@bitkom.org

Responsible Bitkom Committee

WG Digital Content & Licensing

Copyright

Bitkom December 2021

This overview represents general non-binding information. It does not express a legal assessment by Bitkom, nor does it have any precedent-setting effect with regard to the appropriateness of the tariffs. Although the information has been prepared with the greatest possible diligence, there is no claim to factual correctness, completeness and/or topicality; in particular, this publication cannot take into account the specific circumstances of individual cases. Any use is therefore the reader's own responsibility. Any liability is excluded. All rights, including the reproduction of extracts, are held by Bitkom.



Online Music Licensing
GEMA tariffs and Bitkom umbrella agreements at a glance | As of: December 1st, 2021

Tariff	Scope of application	Temporal validity	Bitkom umbrella agreement (20% discount)	Standard remuneration	Minimum remuneration	Assessment basis (AB)	Minimum amount	Other
⊅VR-OD 7	Music & music video Download (incl. limited subscriptions)	since March 1 st , 2020	This tariff is disputed by Bitkom in its appropriateness.	10.25% of assessment basis (AB) for albums & single titles	0.091 € per individual title 0.0875 € - 0.0563 € for each title in an album (depending on the number of titles) Special regulations for overlengths from 10 min. playing time; albums not compiled by labels	All net income causally attributable to the use of music	240 €/ year 20 € /month	Audio samples (max. 90 sec.): Service with individual downloads < 1 mio: 187.50 € / year < 10 mio.: 625 € / year > 10 mio: 2,500 € / year
⊅VR-OD 8	Music & music video paid streaming (unlimited subscriptions)	since March 1 st , 2020	This tariff is disputed by Bitkom in its appropriateness.	15% of AB	Single-Platforms: 0.75 €/month and end customer Multiple-Platforms: 1.75 €/month and end customer Individual agreements for time-limited special offers	All net revenues of the service to be licensed causally attributable to the use of music	240 €/ year 20 €/ month	Multiple-Platforms also include offers that provide the option of "tethered download". So far, no practicable free trial regulation and no transparent regulation on family subscriptions.
⊅VR-OD 9	Music & music video Free streaming (ad- financed offers)	since March 1 st , 2020	This tariff is disputed by Bitkom in its appropriateness.	15% of AB	high interactivity: 0.00375 € per stream low interactivity: 0.001 € per stream Special arrangements for new services/ business models	All net revenues of the service to be licensed causally attributable to the use of music	240 €/ year 20 €/ month	
⊅VR-OD 11	MoD-Cloud- Services (Online service for the storage and preservation of music files)	since March 1st, 2020	no	Combined with primary performance (music was initially purchased from the relevant MoD cloud service provider as a download or physical sound carrier)		All net revenues of the MoD cloud service to be licensed causally	240 €/ year 20 €/ month	Complements amongst others VR-OD 7
				0.41% of AB	0.0036 € per download 0.00015 € per stream	attributable to the use of music		
				without primary performance (MoD cloud service provider- foreign origin of the music				
				12% of AB	0.217 € per end user and month			



Ringtone melodies download Since March 1 st , 2020 11% of the AB or if market price n/a: 0.138 € per retrieved work with playing time < 1:45 min. Tyes 11% of the AB or if market price n/a: 0.138 € per retrieved work with playing time < 1:45 min. Price paid by the end user for the services of the MoD offer with download for ringtone melodies or, if applicable, in the case of a deviating business model on the basis of an individual agreement.
--



Online Music Licensing
GEMA tariffs and Bitkom umbrella agreements at a glance | As of: March 1, 2021

Tariff	Scope of application	Temporal validity	Bitkom umbrella agreement (20% discount)	Standard remuneration	Minimum remuneration		Assessment basis (AB)	Minimum amount	Other
⊅VR-OD 4	VoD download & streaming (paid and ad-financed)	since March 1 st , 2020	∕yes, for remunerated offers	download			_	240 €/ year 20 €/ month	"Streaming" also includes the possibility of making a copy for
				1.50% - 3.50% of AB depending on the category	0.0050 € - 0.1650 € depending on category (feature film, short film, clips, etc.)		all net revenues causally attributable to the film video use		a limited period of time, max. duration: 30 days or 48 hours from the start of playback (tethered download).
					streaming				tariff does not differentiate between paid and unpaid use
				1.25% - 2.60% of AB depending on the category	0.0011 € - 0.0550 € depe	ending on the category			umbrella agreement with special provisions for viewing samples, seasons, old videos, US productions
7VR-OD 4 (Ziffer II.5.)	VoD streaming (unlimited subscription)	since March 1 st , 2020	⊅yes	3.125% of AB	0.25 € per month and subscription / end user		all net revenues causally attributable to the use of film works within the scope of VoD streaming	240 €/ year 20 €/ month	incl. 30 days free trial, incl. offline caching or tethered download
⊅VR-OD 10	Music content on websites on a small scale	since November 18 th , 2020	no		e paid by means of licence p d the number of times the	detail in the tariff under § 2; e decisive in this respect.		only applies to online services that generate max. 24,000 € net revenue per year causally attributable to the use of music	
	(music-on- demand, video- on-demand, background music, linear streaming)							content	
⊅Podcast- Licence	Podcast download (only under strict conditions: max. 300 €/ month net income from the podcast, musical works may not be isolated; podcast is offered on own website etc.).	·s	no		term	term	term		Intro/outro may last max. 20 sec. each.
Licence					1 month	2 months	3 months	-	20 300. 00011.
				intro/outro, 5 €/ month		10 €	15 €		
				intro/outro +5 songs per month, 10 €/ month	10 €	20€	30 €		
				intro/outro +31 songs per month, 30 €/ month	30 €	60€	90€		



Online Music Licensing
GEMA tariffs and Bitkom umbrella agreements at a glance As of: March 1, 2021

Tariff	Scope of application	Temporal validity	Bitkom umbrella agreement (20% discount)	Standard remuneration	Minimum remuneration	Assessment basis (AB)	Minimum amount	Other
⊅VR-OD 14	Podcasts download & streaming	since May 12 th , 2020	This tariff is disputed by Bitkom in its appropriateness.	up to 50,000 views per podcast episode per month				VR-OD4, VR-OD 7, VR-OD 8, VR-OD 9 and VR-OD 10 are priority.
				5 to 25 € per minute of music, 50% for background music (billed by the second)		all net revenues causally attributable to the use of the podcast		
				from 50,000 views per podcast episode per month				
				15% of the AB taking into account the percentage of music from 30 € per minute of music (5 € per 10,000 views), 50 % for background music (billed by the second)				
⊅S-VR/Hf-Pr	Webradio (all broadcast types without Premium Radio)	n.a.	no	Formula: 7.5 / 100 x percentage of music share = percentage share in AB	00 x percentage of incl. program accompanying online use: 0.01224 €		32.50 €/ month (without program) 40 €/ month (with program)	According to the usual figures in the market, the widest listener group (WLG) is the number of people who state that they have listened to the program within the last 14 days (Mon to Sun), whereby each person is only counted once.
⊅S-VR/PHf-Pr	Premium-Radio	n.a.	no	Formula: 9.0 / 100 x percentage of music share = percentage share in AB	without program-accompanying online use 0.01224 € per listener with online use accompanying the program 0.01469 € per listener The widest group of listeners is decisive; if necessary, the rate of payment must be reduced proportionally in the case of broadcasting time < 24/7 (however, a minimum of 42 hours/week must be calculated).	broadcast-related revenues	39 €/month (without program) 47 €/ month (with program)	According to the usual figures in the market, the widest listener group (WLG) is the number of people who state that they have listened to the program within the last 14 days (Mon to Sun), whereby each person is only counted once.

